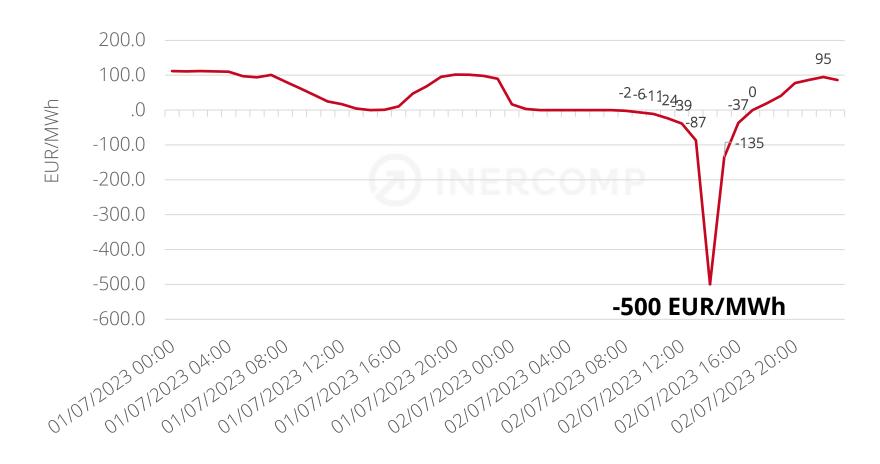


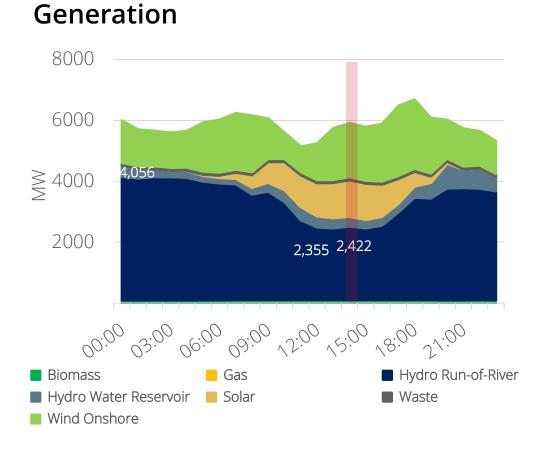
Austrian Day-Ahead Power prices – 01.07.2023 – 02.07.2023



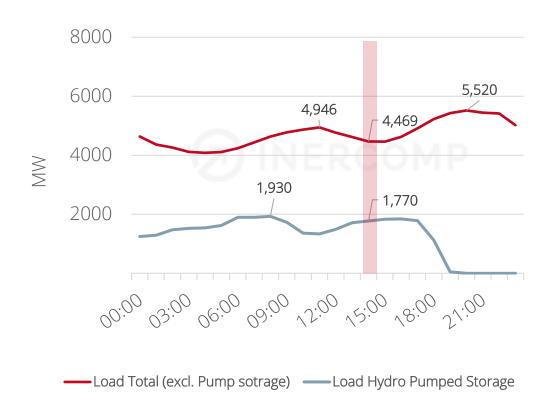
- Lowest possible price (due to SDAC rules)
- Auction was redone –
 order books were opened
 again and additionally
 offers were allowed
- Despite the second auction around, the price remained at -500 EUR/MWh



Electricity System Austria – 02.07.2023



Load





Demand side flexibility – P2H

Christoph Zehetner



Industrial process heat and P2H

- In 2020, 22% of the total energy demand in Germany was used for industrial process heat (numbers for Austria not available) – the majority of this heat was being provided by gas boilers or combined heat and power plants (CHP)
- Power-2-Heat (P2H) is a potential substitution for gas boilers for providing industrial process heat. P2H is a form of direct electrification of industrial processes, and therefore also helps decarbonising industries. P2H plants are available with a capacity of up to 60 MW.
- → P2H is characterised by comparably low investment cost (150k-200k EUR/MWh), an efficiency rate close to 100% and a very high degree of flexibility (30 sec from 0 to max load)

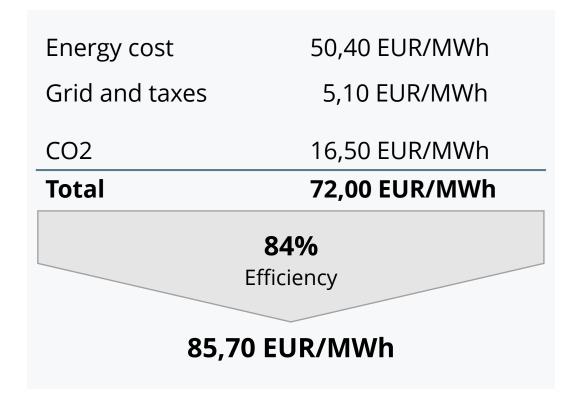


Steam cost comparison 2024 - Baseload

Power2Heat

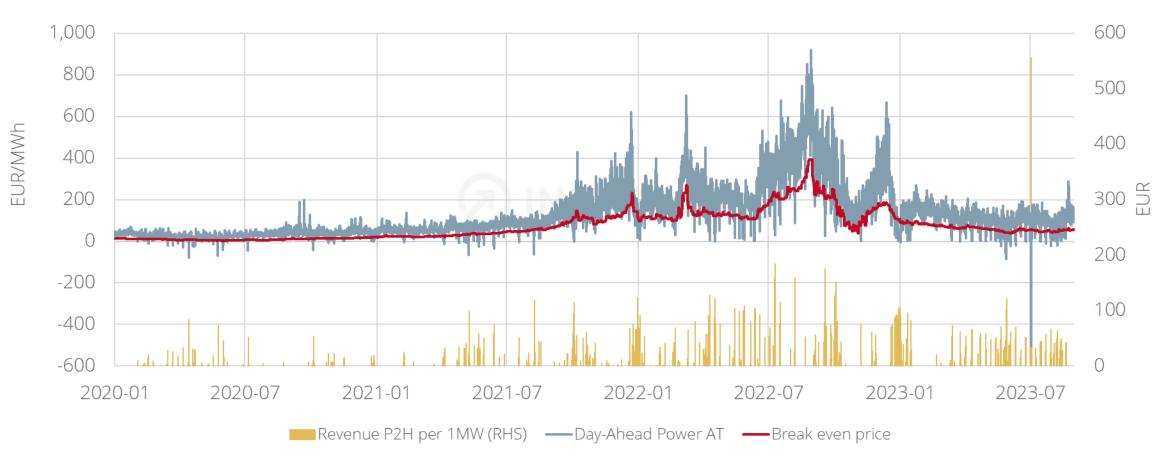
Energy cost	131,40 EUR/MWh
Grid and taxes	11,50 EUR/MWh
Total	142,90 EUR/MWh
	99%
E	fficiency

Gas boiler





Advantage of P2H based on hourly basis (2020 – 2023)



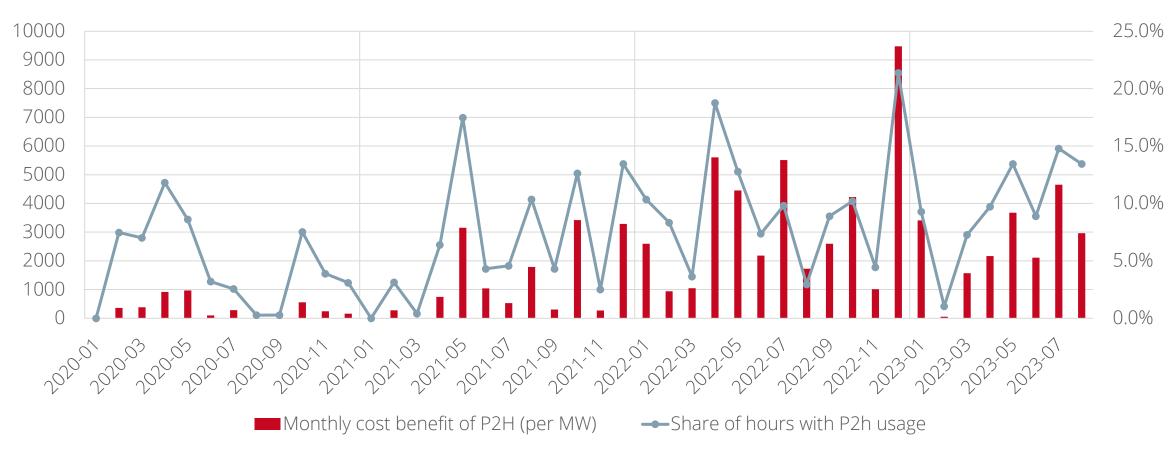


Advantage of P2H based on an hourly basis (December 2020)



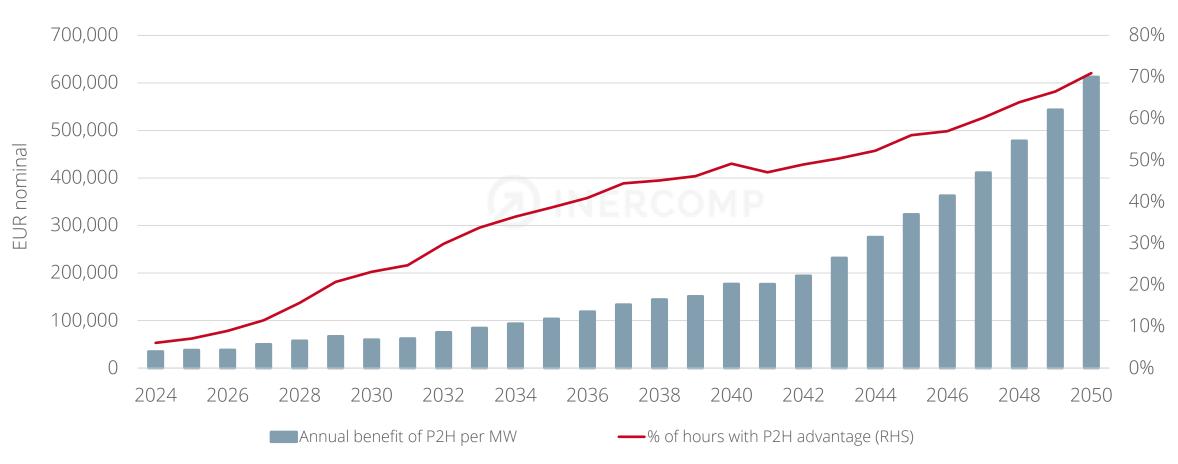


Monthly cost benefit of P2H since 2020





Usage of P2H until 2050 - Based on "ICIS' long term fundamental model"





Major hurdles for the implementation of P2H

- Capacity based grid cost
 - Upper Austria, voltage level 3 (Netzebene 3): 19.800 EUR/MW/a
 - Does the current grid tariff structure, which has been developed for a power system based on conventional baseload power plants still make sense in a power system with an ever growing share of volatile renewables? - Need for regulators & politics to change the framework for gird cost!
- Physically, available grid capacity
 - Grid capacity is already now a bottleneck for the deployment of renewables large scale electrification would intensify that bottleneck and would need significant lead time and coordiantion with the respective DSOs



Last but not least...

- The high degree of flexibility makes P2H the perfect asset for balancing energy markets, especially for negative "automatic Frequency Restoration Reserve" (aFRR)
- This market shows exceptionally high revenue potential in the last months
 - The average remuneration per MW (including avoided gas and CO2 cost) was around 350.000-400.000/a
- This offers the opportunity to swiftly amortize this asset to adress opportunities of the future spot market whilst simultaniously decarbonizing industrial production.



Thank you for your attention. Happy for all questions and remarks!

Inercomp GmbH

Gersthofer Strasse 29-31 1180 Vienna, Austria +43 1 470 23 22

office@inercomp.com www.inercomp.com

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